



# **Car Buyer's and Leaser's Negotiating Bible, Third Edition (Car Buyer's & Leaser's Negotiating Bible)**

*William Bragg*

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## **Car Buyer's and Leaser's Negotiating Bible, Third Edition (Car Buyer's & Leaser's Negotiating Bible)**

William Bragg

W. James Bragg, the country's most authoritative automotive consumer advocate, has updated the *Car Buyer's and Leaser's Negotiating Bible* to include the latest games that dealers play, the lowdown on buying hot vehicles like SUVs and minivans, and the most recent advice on shopping for a car on the Internet.

- Instructs shoppers on how to establish the right price target, determine the value of a trade-in, and negotiate successfully
- Provides advice to women and minorities on how to avoid price discrimination
- Updated for the 21st-century car shopper, including Web search tips, tricks, and facts about buying the latest vehicles

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