



# Brotherhood of the Bag, A Wholesaler's Handbook

*Rob Shore*

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## **Brotherhood of the Bag, A Wholesaler's Handbook** Rob Shore

Of the precious few books ever written about the specialized craft of financial services wholesaling, even fewer have been written by someone who has actually carried the bag - until now.

Brought to you by the publishers of *WholesalerMasterminds.com* and *I Carry The Bag* magazine

***Brotherhood Of The Bag, A Wholesaler's Handbook*** is designed to be a reference manual used to take you from being a good wholesaler to a great wholesaler.

Written for both the seasoned veteran and the newest up and coming star, *Brotherhood Of The Bag* is divided into four main sections:

- **The Wonder Years** - addresses the formative time at the start of a wholesaler's career.
- **Increasing Your MQ - Memorability Quotient®** - helps you stay out of the choppy, nauseating Sea of Sameness that can sink any wholesaler's career.
- **For Great Wholesaler's Eyes Only** - is the section on advanced wholesaling tactics that only the truly great wholesaler will put into practice.
- **Will You Survive The Wholesaling Marathon?** - gives sound advice for those that wish to make wholesaling a profession that will last a working lifetime.

***Brotherhood of the Bag, A Wholesaler's Handbook* has 114 separate stories for you to read, highlight, dog-ear, bookmark and reread time and again.**

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